

Phonak Audéo Sphere™ Infinio demo guide.

3 easy steps to hearing is believing!

Incorporating a demo can positively influence the desire to trial or purchase hearing aids. It can also demonstrate the value of a key feature such as Spheric Speech Clarity. In clinic demos are particularly useful when a family member is also present at the appointment.

Equipment

- Pair of fully charged Audéo I90-Sphere or Audéo I-Sphere Trial devices
- myPhonak connected to devices or Phonak RemoteControl



3 Easy steps

- 1. Preparation of demo devices**
 - a. Program to client's hearing loss
 - b. Create two manual programs
 - Calm Situation (default settings)
 - Spheric Speech in Loud Noise (default settings)
- 2. Place hearing aids on client's ear**
 - a. Manually switch to program 1 (Calm Situation)
 - b. Simulate a challenging situation with restaurant/cafeteria type noise (e.g. BT speakers or verification equipment)
- 3. Talk to the client from different directions**
 - a. If a family member is also present, encourage them to also talk to the client from different directions
 - b. Toggle between program 1 and 2

► Tips

- Use cafeteria or restaurant sound files from online sources that have speech and background noise
- For an optimal surround sound simulation use two or three connected Bluetooth® speakers



Talking points with your clients



- **(Start in program 1 in quiet)**
With your hearing loss it can be difficult hearing people who are softly spoken or if someone is speaking from another room. These hearing aids have a special feature that boosts soft speech. You will notice that in this quiet office, you can hear me well even when I am moving around the room.
- You mentioned earlier that you experience difficulty following conversation when background noise is present. In a moment I will put on some background noise to simulate a restaurant.
- **(Switch on noise but remain in program 1)**
There is a lot of noise, and I am sure it sounds quite loud for you at the moment. Now I will manually switch the setting.
- **(Activate program 2)**
Do you notice how my voice becomes so much easier to understand? This is because these hearing aids have a special feature that is able to separate my voice from the background noise. Although I am doing this manually now, these hearing aids actually do this automatically as soon as it realises it is in a situation like a restaurant. You mentioned earlier this is one situation you really struggle in.
- If you have a smartphone you can additionally control your hearing aids very easily via myPhonak.

