

Phonak Audéo Sphere™ Infinio demo guide.

3 easy steps to hearing is believing!

Incorporating a demo can positively influence the desire to trial or purchase hearing aids. It can also demonstrate the value of a key feature such as Spheric Speech Clarity. In clinic demos are particularly useful when a family member is also present at the appointment.

Equipment

- Pair of fully charged Audéo I90-Sphere or Audéo I-Sphere Trial devices
- myPhonak connected to devices or Phonak RemoteControl

3 Easy steps

1. Preparation of demo devices

- a. Program to client's hearing loss
- b. Create two manual programs
- Calm Situation (default settings)
- Spheric Speech in Loud Noise (default settings)

2. Place hearing aids on client's ear

- a. Manually switch to program 1 (Calm Situation)
- b. Simulate a challenging situation with restaurant/cafeteria type noise (e.g. BT speakers or verification equipment)

3. Talk to the client from different directions

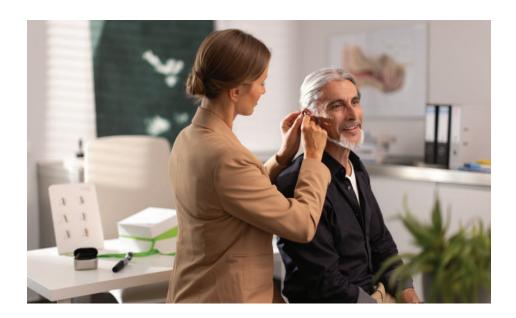
- a. If a family member is also present, encourage them to also talk to the client from different directions
- b. Toggle between program 1 and 2

Tips

- Use cafeteria or restaurant sound files from online sources that have speech and background noise
- For an optimal surround sound simulation use two or three connected Bluetooth® speakers



Talking points with your clients



• (Start in program 1 in quiet)

With your hearing loss it can be difficult hearing people who are softly spoken or if someone is speaking from another room. These hearing aids have a special feature that boosts soft speech. You will notice that in this quiet office, you can hear me well even when I am moving around the room.

- You mentioned earlier that you experience difficulty following conversation
 when background noise is present. In a moment I will put on some background
 noise to simulate a restaurant.
- (Switch on noise but remain in program 1)

 There is a lot of noise, and I am sure it sounds quite loud for you at the moment. Now I will manually switch the setting.

(Activate program 2)

Do you notice how my voice becomes so much easier to understand? This is because these hearing aids have a special feature that is able to separate my voice from the background noise. Although I am doing this manually now, these hearing aids actually do this automatically as soon as it realises it is in a situation like a restaurant. You mentioned earlier this is one situation you really struggle in.

• If you have a smartphone you can additionally control your hearing aids very easily via myPhonak.

